## FINANCIAL TIMES

MIDDLE EAST Tuesday August 25 2009

## Beirut steps out of war zone into tourist trap

As stability has returned to Lebanon so have the tourists - and is thriving, writes Ferry Biedermann

he view from Noir. scene, over the Lebanese capital's Gemmayzeh district and port area is verting a war zone into a stunning. Yet few of Noir's tourist zone," says Nagi patrons take any notice of Molkos, one of the owners has built a modest recordthe elegant buildings and of Hodema, a hospitality ing studio and a DJ training the spotlights sweeping the development company in rig. "I get people from all sky from some of the neigh- Beirut. bouring nightclubs.

Dressed to the nines. Noir's denizens are strictly there to watch each other and to be seen in what is, according to some, the hottest new place in town. Noir is one of several such estab- nightclubs in lishments that opened at the start of the summer to take advantage of an unprecedented surge in tourism in Lebanon.

"Of course we timed it to open at the start of the summer," says Rima Ariss, flashy nightclubs filled to ing at Proof, a relatively for the city, says Mr Noir's marketing manager. the rafters - if they have quiet Friday, Ms Jaber Molkos. "We cannot handle The investors behind the any because many are on nervously busies herself it in terms of infrastructure \$2.6m club "did feasibility rooftops - and by big-name with the music while Mr studies and looked at the situation and saw that there is a gap in the market. There are only a handful of real nightclubs in Beirut while demand is very big," adds Ms Ariss.

Taking advantage of the quiet after four years of political upheaval, assassiare flocking again to Lebanon. More than 1m, includited in July alone, according to the ministry of touralmost equally divided of booking international Mr Molkos of Hodema

between Lebanese expatri- DJs," says Mohammed Arab nationals.

The tourism sector is one appealing.

"The story that every-Beirut's clubbing well as the fascination that the media seem to have with us, is that we are con-

image is being helped by

## 'There are only a handful of real **Beirut while** demand is very big'

events featuring international DJs and such star turns as Snoop Dogg, the it than I first thought she US rapper.

Beirut's revived party town image comes at a time Samir Tabiaat, explains Beiwhen the region's only rut's particular phenomeother aspiring entertain- non of having DJs in most ment centre, Dubai, has hit bars: "We want to offer our the financial buffers and as clients the best of every- city's daily three-hour nations and war, visitors the DJ scene in Europe is thing: the best drinks, food, said to have peaked. All atmosphere and music." agree that the music, party ing 79,000 Europeans, vis- and events sector in Leba-

non is growing. "Lebanon is said to rank ism. The remainder were fourth in the world in terms new things".

ates, Syrians and other Ghebris, events booker, record shop owner, record label proprietor and founder of the pillars of Lebanon's and head of "the only DJ economy, along with bank- school in the Middle East". the nightclub sector ing and real estate, and the He says that international Lebanese are eager to DJs cancel other gigs to replace the old image of play Beirut. "They enjoy it their country as a war zone more here. They tell me with something more that the people dance here like nowhere else."

He offers the prospect of a recent addition to body is putting out there, as Beirut rivalling such famous party destinations as Ibiza and Miami one day.

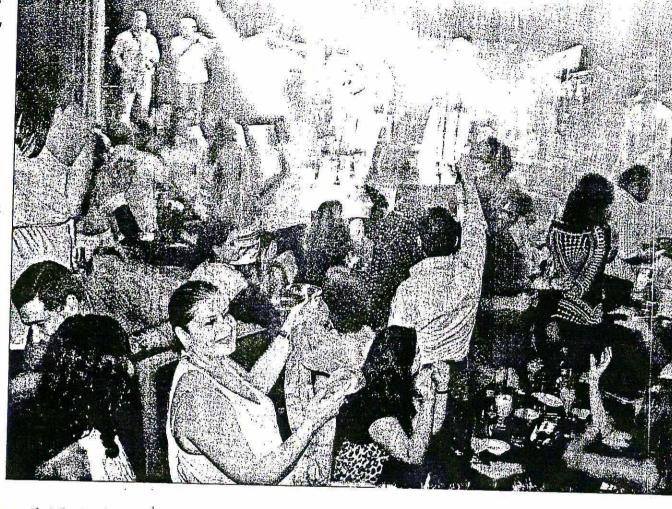
In the basement under his Per-Vurt record store in West Beirut, Mr Ghebris over the region, Jordan, The effort to overhaul the Saudi Arabia, the Gulf to come to the school." He estimates that he has trained some 80 DJs during the past two years has been the last three years.

One of them is 21-year-old Noor Jaber, who studies gest one, Skybar, where business and who has just patrons are said to pay as landed her first regular job, at a relatively new bar in the Gemmayzeh area called Proof. "I want to have my named Beiruf, opened in own club eventually," says Ms Jaber.

On her first night work-Ghebris provides support. the electricity. And even in "She's much more ready for terms of human resources was," he says.

The owner of Proof,

He recently converted Proof from its previous incarnation as a tapas bar "because the Lebanese love



Party time: guests make merry at one of Beinut's increasingly busy clubs

says that the trend during for rooftop dance clubs. such as White and the bigmuch as \$14,000 to reserve a table for the season. This year, another rooftop club, the port area.

The huge influx of tourists also poses a challenge - just look at the roads and we cannot keep up. We just don't have enough qualified

Beirut's roads are snagged with traffic most days and, even more inconvenient for nightclubs, the power cuts tend to be extended in the summer.

## MORE ONLINE

For news and analysis, go to www.ft.com/mideasi